

# FIFTEEN TWENTY-ONE

*second avenue*

## REGISTRATION POLICY Fifteen Twenty - One Second Avenue

Thank you for bringing your client to Fifteen Twenty - One Second Avenue.

By registering your client's name(s) at Fifteen Twenty - One Second Avenue and your client subsequently purchases a home, you will be protected and receive a Selling Office Commission (SOC) subject to the following:

1. In order to avoid any misunderstandings involving agency, your registration establishes you as a Buyer/Broker with your commission to be paid by Opus NW.
2. We will honor your registration for ninety (90) days from the date of registration. The selling office earns the commission as per the terms of the listing agreement under any of the following circumstances:
  - When you personally accompany a new customer on their FIRST visit to Fifteen Twenty - One Second Avenue and register them as your customer.
  - When you call ahead of your customer's FIRST visit to Fifteen Twenty - One Second Avenue and register them as your customer.
  - When your customer, upon completing a guest registration card on their FIRST visit to Fifteen Twenty - One Second Avenue registers you as their agent.
  - When your customer registers on our website and registers you as their agent.
3. No commission is paid if the purchase is cancelled, whether by reason of buyer default, mutual cancellation or otherwise. All earnest money retained shall be retained by the seller only.
4. If you write up a transaction with a customer, but have not earned a full Selling Office commission (TBD) based on one of the scenarios presented above, a reduced Selling Office commission of 1.0% of the base selling price will be paid.