

D

New Homes for sale  
in the Seattle and  
Puget Sound Area

# New Homes

## SATURDAY

FIFTEEN TWENTY-ONE SECOND AVENUE | seattle

## Event showcases tower's award-winning attributes

Prospective buyers are invited to an open house this weekend to witness firsthand why Fifteen Twenty-One Second Avenue had six sales last month averaging more than \$1.3 million each. The condominium tower above Pike Place Market continues to set itself apart from the pack in downtown Seattle.

"We're fortunate to be representing so many unique attributes which are not available elsewhere in the marketplace," says Sandy Justen, a sales representative with Realogics Sotheby's International Realty. "Our buyers are very discerning and understand that condominiums are not all created equal. Fifteen Twenty-One Second Avenue isn't a commodity. We've established a microclimate where our home values are appraising at or above their current sales prices."

Fifteen Twenty-One Second Avenue was the first "tall-and-slender" condominium tower developed under the city's new zoning code. It boasts all two-bedroom floor plans that average 1,943 square feet — that's more than double the size of the typical condominium in downtown Seattle, Justen says.

Each home features a unique "glass room," which



Model homes showcasing protected views of Elliott Bay are on display this weekend.

### View these homes

Model home tours noon-4 p.m. today-Sunday and by appointment at 1521 Second Ave., between Pike and Pine streets in downtown Seattle

### Prices

From the low \$1 millions

### Information

206-443-1521 or [fifteentwentyone.com](http://fifteentwentyone.com)

serves as an indoor-outdoor room for year-round use. More than 100 homes have sold in the 143-unit tower.

"We designed a building of all penthouse-style

homes, rather than a more diverse mix of studios, one-bedrooms and two-bedrooms like most buildings," Justen says. "As a result, we've attracted a community of homebuyers who have made a similar investment and are of like minds regarding the building's operations and level of service."

Justen says buyers are also attracted to the views. Only Fifteen Twenty-One Second Avenue offers protected view easements over adjacent parcels, ensuring permanent panoramas of Elliott Bay and beyond.

"Buyers are seeking confidence in today's marketplace, especially at this price point," she says. "Whether it's the view, the market values or

the quality of construction, Fifteen Twenty-One Second Avenue delivers it all."

Representatives at Fifteen Twenty-One Second Avenue say prospective buyers are carefully analyzing their options and considering values today and into the future, especially as inventory diminishes for preferred floor plans.

"A property tour reveals why Fifteen Twenty-One Second Avenue has become so successful," Justen says. "We're offering a highly differentiated design, protected views and a front-and-center location above Pike Place Market. These attributes define this community and won't be easily replicated again."